

AGENCY CREDENTIALS

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AWARDS 10 REASONS TO DO BUSINESS WITH US

MEDIA PLANNING UNIQUE EXPERTISE AGENCY TEAM

INTRODUCTION

Clémentine SAL is a leading Lebanese independent Ad Agency offering a wide array of services covering the main fields of corporate and marketing communications: advertising creation and strategy, creative services, brand design and identity, graphic design, media planning and engineering, production (TV commercials, radio spots, photography, and print), as well as online and social media communications. The agency also offers consultancy, creative services, and strategic planning in the field of political communication.

Established in 2009, Clémentine counts in its ten springs portfolio innumerable creations and successful ad campaigns. The agency managed to strongly impose itself as the biggest independent ad agency in Lebanon and a very active player in the whole MENA region. It caters to its clients with uttermost professionalism and dedication. The agency's mission is to create clever communications while establishing long-term relationship with clients based on trust and experience gathered over the years. In this regard, it serviced clients of all categories and sizes, in Lebanon, but also in numerous countries including France, the USA, Egypt, Palestine, Cyprus, and others.

The Agency counts today a staff of more than 20 seasoned communications experts, catering for a bouquet of more than 200 clients in Lebanon and the whole MENA region, for whom more than 200 TV commercials were produced and more than 400 national campaigns were led.

In 2018, the Agency has reached a significant turnover of multiple million US Dollars and has started an international expansion plan. Clémentine Armenia was founded in Yerevan in 2019 to cater for the Armenian market and other markets in the region on top of which comes Georgia. Furthermore, an expansion to Tunisia has been established in 2019 to cater for the Tunisian market and all the Maghreb region including Morocco, Mauritania, Libya, and Algeria. The two new offices will be operating in 2020. Besides, Clémentine is today aiming at achieving a new growth and will be expanding to additional countries on top of which comes France, Qatar and Egypt.

The present credentials have the objective of showcasing some of the Agency's works, deliveries, operations, clients, and business standards.









Ten years have passed and the passion remains intact. Ten fruitful springs, countless creations and successful campaigns have contributed to the blossoming of our little CLÉMENTINE. Thanks to its originality, imagination, energy and cheerfulness, our Agency managed to strongly impose itself on the Lebanese and regional markets. We owe this to an ever-growing bouquet of trusting clients and reliable business partners. We also owe it to an incredibly professional team, tirelessly buzzing with creativity, creating beautiful brands, and shaping a world of "clever communication." For a decade, our tree kept blossoming with countless accomplishments and projects, allowing us to spread our presence to 2 new markets providing high quality services to Lebanese and regional clients.





Hello Armenia!

We are excited to announce that, due to our remarkable growth over the past years, we are expanding. We specialize in communication; advertising, PR, media, design and digital solutions that are planted on strategy, cultivated by experience, and realized with creativity and imagination. Our aim is to build you brand skyrocket its performance in today's challenging business environment.





Bonjour la Tunisie!

C'est avec grand plaisir que nous récoltons les fruits de notre succès, et nous annonçons l'expansion de nos activités. Nous sommes des spécialistes de communication, de publicité, de relations publiques, de médias, de créations et de solutions digitales, une expertise fondée sur la stratégie et réalisée avec créativité et imagination.





THE STORY OF CLÉMENTINE

In 1666, Newton had the inspiration for his theory of gravity whilst sitting under an apple tree. In 2009, it turned out that it was, in fact, a Clémentine® tree! No matter how details in history might change, fundamental lines and facts remain untouched. We love to believe in that eureka moment, where a good idea suddenly comes out of nowhere to the lone genius. That's why we are sharing with you our Clémentine® tree, inspiring source of our fruitful creativity.





WHO ARE WE?

Clémentine®sal is a group of people who have a crazy passion for creativity, which they share with their clients in order to create beautiful brands and to imagine different communications. Thanks to its originality, imagination, energy, and cheerfulness, our agency managed to strongly impose itself on the Lebanese market.

Today an award-winning agency, Clémentine® has become an undeniable trend in the Lebanese communication and advertising landscape. Our young agency became a benchmark in the creative industry and an obligatory passage to all creative wishing to have a tasty, clever, out-of-the-box, and unforgettable campaigning.





THE STORY BEHIND OUR NAME

Our brand name's story can be simply told! When a company that puts creative concepts for sale on the market decides to give itself a name, or a mere tag, the least that could be done is putting some efforts in order to deliver an "out-of-the-box" naming. We hate dull brand name consisting of putting dead letters one next to each other, a very common thing in today's world of advertising.

We did opt for the very minimal name of Clémentine®, which has an interesting brand story to tell. As a matter of fact, clementines are very acid fruits that leave evidence wherever they are put. A clementine is never unnoticed thanks to its strong color, taste, smell, and acidity. There's a very strong coherence between the latter and our view and philosophy of communication. We believe that a successful communication should have all of that. Just like a clementine, it has to be acid, strong, tasty, and colorful ...

Clémentine® is a name, which promises to deliver all of that!





OUR UNIQUE POSITIONING

Clémentine® positions itself as a global, 360-degree communication company, offering services that cover the main fields of modern communications, such as advertising, creative services, graphic design, media planning and engineering, productions (audio – video – photo), and more.

Our agency extends its services to any company, institution, organization, or public organism and proposes adequate solutions to any marketing communications problematic.

360-degree communication constitutes the heart and soul of our agency. All of our activities are thus based on a global approach to brands, more than a merely creative boutique concept.





OUR MISSION

Our mission at Clémentine® consists of bringing new, unique, fresh, clever, and creative concepts to life while putting them on the market in a non-conventional manner. We are determined to provide our clients with the business results they seek, as we offer a different and global concept of creation and advertising. With the elaboration of "Clever Communication", we are able to set their name apart from the crowd.

OUR VISION

Lebanese at heart, global in performance, Clémentine® strives to be recognized as one of the most innovative, devoted, and productive advertising agencies on the Lebanese and Levant markets. Our agency will become the ideal creative partner for any company, institution, organization, public organism, and political party or figure, eager to manage their marketing and communications in a particularly effective and clever way.





CLEVER COMMUNICATION

CORPORATE CULTURE

Clémentine® corporate culture is based on a system of values, consisting of five strong pillars: creativity, excellence, professionalism, ethics, and corporate social responsibility. These words are behind each step we make. These values are present in each brainstorming we lead, each contact we establish, each relationship we maintain, and each delivery we make.



OUR SERVICES

As an integrated advertising and communications agency, Clémentine® provides its clients with a complete range of creative services and marketing solutions, thus ensuring an effective spread of their messages and a better reach of their targets. We take pride in delivering unrivalled passion as well as an attentive and impeccable client servicing that is equal to the service provided in a 5-star hotel.

CREATION

Copywriting Services

Lines

Slogan

Ad. Concepts Creation

Full Campaigns Implementations

Print

Radio

l TV

Press

Online

BTL Design Services

Brochures

Flyers

Promotional Items

PRODUCTION

Print Productions

Digital Offset

Electronic, Online & Broadcast Productions

| Radio Spot Productions | TVC Productions | Online Productions

MEDIA

Traditional Media Planning & Buying

| Media Strategies Elaborations| Tailor-Made Media Plans| Traditional Media Buys| OOH & Press, TV, Cinema & Radio

Digital Media Ops

| Digital Campaigns Planning | Effective Digital Buys | Search Engines | Portals, Blogs, Websites

Social Media Management & Sponsoring

| Social Media Strategies | Platforms Creations | Social Media Full Management | Social Media Sponsoring & Buys | Facebook & Instagram | Twitter, etc...



CLIENTS PORTFOLIO

Clémentine® presently works for a very rich assortment of leading Lebanese and regional accounts. These include commercial brands, corporations, political parties, political cabinets, ministries, public administrations, non-governmental organizations, and fine arts entities. Following is a selection of institutions and clients for which the agency has worked.





























الجمعية الفرنكوفونية للامراض النفسية - لبنان 01-892 700 - info@afmmliban.org





GOVERNMENTAL ENTITIES

























وزارة التربية والتعليم العالي











































PROFESSIONAL ASSOCIATIONS & CONSULTANCY BUSINESSES







Lebanese
Canadian
Business
Association





























































































































































































lebanon24.com





































سيمون أبي رميا

نائــب عـن بــلاد جـبيـــك رئيس لجنة الشباب والرياضة



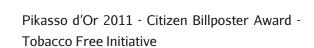






AWARDS

We take pride in our work and believe it's worth all the time and effort. Apparently, a lot of people agree with us. Within only 4 years of "CLEVER COMMUNICATION", we have all ready won 4 advertising awards.



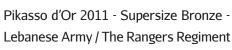




















Dubai Lynx Award 2011 - Film Bronze -Lebanese Ministry of Youth and Sports



Pikasso d'Or 2012 - Citizen Billposter Award - YASA



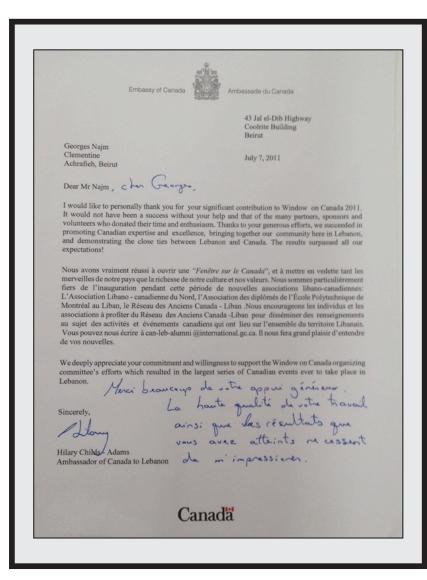






Pikasso #NetworkOfHope Award 2015 - "Hope" Lebanon" Campaign







الجمهورية اللبنانية وزارة الدفاع الوطني الجيش القائد

اليرزة في ۲۰۱۰/۲/۱۰۲

جانب إدارة شركة كليمنتين المحترمة،

نتوجه إليكم بخالص الشكر والامتنان على مبادرتكم الطبية في إعداد العنوان الإعلامي " ع راسنا "، وترويجه ، تحية منكم للجيش في عيد الاستقلال.

و إننا إذ يحتي فيكم روح المحبة والتعاون، نرى في مبادرتكم هذه، تعبيراً صدافقاً عن نبسل مسشاعركم الوطنيسة، وعمق تقديركم للجيش، رسالة ودوراً وجهوداً، سائلين الله لكم ولجميع العاملين في شركتكم الموقرة دوام التوفيق و التقدم.





















MEDIA PLANNING UNIQUE EXPERTISE

Since its inception in 2009, Clémentine has built a dedicated media planning and buying unit, which counts today 3 seasoned media experts who benefit from a very sharp experience and a solid background in terms of advertising media operations. This internal MBU regroups a media planning university lecturer, a senior media planner acting as media director, and a former Business Director of one of the biggest WPP media buying units worldwide, who has worked on numerous multi-million-dollar campaigns reaching an average of 12 million dollars per annum.

In terms of media planning, Clémentine can be counted amongst the biggest and sharpest media agencies in Lebanon. This is justified mainly by the very big volume that the agency manages in terms of billing, which has reached over the years a multiple million-dollars value. Our media planning expertise covers the whole mix of traditional media including newspapers and magazines, radio, TV, and OOH. It has also extended its know-how to the terms of digital and social media operations where it has led multiple campaigns. In addition to this, the agency has built privileged relationships with traditional and non-traditional media suppliers in Lebanon and abroad.



















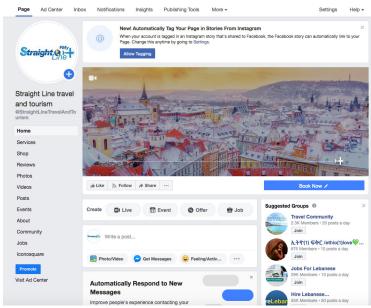


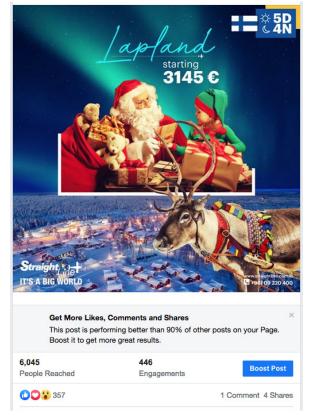




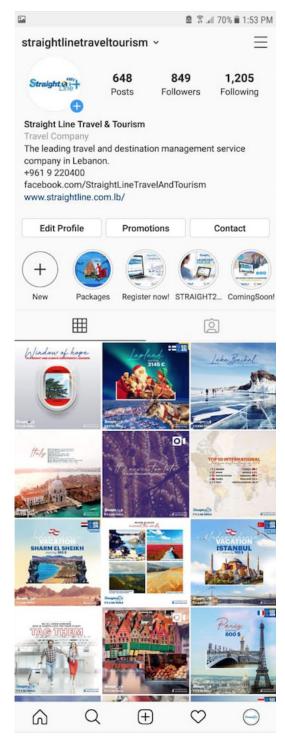




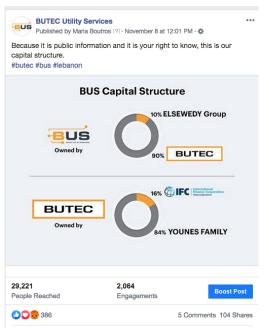










































































PRODUCTION

Since its establishment in 2009, the agency has produced more than 250 TV commercials. Clémentine is known to have one of the best production price-performance ratio in the country and its expertise is very obvious through its rich delivery. Our clients have also reported highest satisfaction in view of the pricing, the quality, and the creative orientation of all productions. All over its 10 years' existence, the production unit of the agency has built solid and trustworthy relationships with major production houses in Lebanon and in the region, and is capable to carry out sharply, quickly, and efficiently all types of production operations, including audio, video, and photo productions.









































WORK ILLUSTRATIONS

TV Commercials

CLÉMENTINE has created and produced more than 200 TV commercials for an assortment of local and regional accounts. We invite you to view a selection of our best work on our **vineo** account "ClémentineSAL".

Clémentine SAL's Videos

79 Videos 0 Appearances 79 Total

Sort: Date / Alphabetical / Plays / Likes / Comments / Duration







BROWSE VIDEOS



✓ Follow



Ministry of Energy and Water - NEEREA



Ministry of Energy and Water - Solar Heater



Ministry of Telecommunication - Missed Call 2 months ago



ALSO CHECK OUT

More stuff from Clémentine SAL

79 Videos

1 Channel



If you have questions about what's on this page, look here first: Help / FAQ

Keyboard Shortcuts

 Prev page
 K. Prev video Next page
 J Next video





Ministry of Telecommunication - Be the min...



Ministry of Telecommunication - Auction





Ministry of Energy and Water - Akhwat Sha...



Ministry of Energy & Water - LEBANOFFON



ministry of Energy and Water - Eco light 1 2 3 4 5 6 7 Next



Lebanese Army - INDEPENDANCE













YASA Awareness 2 months ago







4 SMINT:

9 - xr ----

*GUM *WIN السحب الثاني في ٢٩ كانون الثاني







stry of Energy and Water - Solar Heater











Ministry of Energy and Water - Akhwat Sha...





Internet will get faster

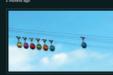
Ministry of Tourism - Airplane







FAYROUZ - Ma bet Mute 2 months ago















STOP REWIND PLAY FORWARD

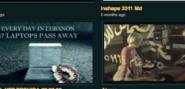


Josilierie Moukarzel - Dice 2 months ago

Le bijou



PC DEAL NET TOSHIBA 27.07.09







Home City - 50%



4 SMINT: WIN

السحب الثاني في ٢٩ كانون الثاني

BIEL, Oct. 21-24 from 3 till 10 pm -FOR MEN & WOMEN NOT ALLOWED UNDER 15



Smint & Gum - Testimonial



Solet Tapls - 30 years





Solet Tapis - Opening



Solet Tapis - Teta w sejjedeta z months sgo



Josons - Qui va a la chasse







PRINT

Clémentine has created more than 500 print and online campaigns related to various fields and topics. Following is a selection of our work.



























































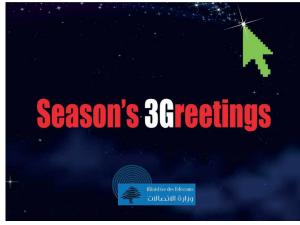










































الهيئة الوطنيّة لشؤون المرأة اللبنانيّة National Commission for Lebanese Women



الصورة الشّعاعيّة ضروريّة الخطّ السّاخن لوزارة الصّحة العامّة 1214









ترشّحي، صوّتي، غيّري

















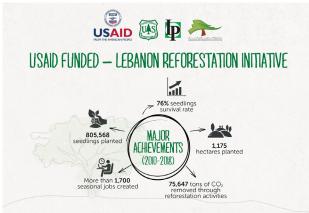






PUBLIC INTEREST

























































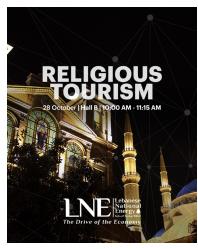




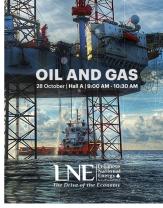




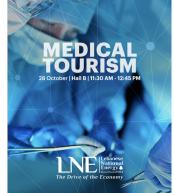




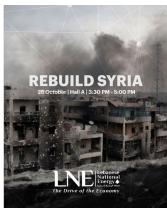






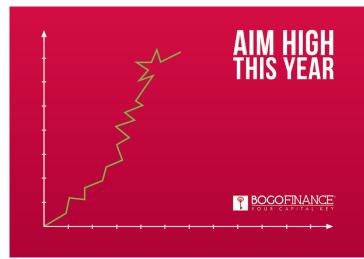
















































































































معًالبيروت نظيفة وراقية

النفايات القابلة للتدوير



RAMCO (altaş-b



بتحْرُز تَفْرُز معَالبيروت نظيفة وراقية



























































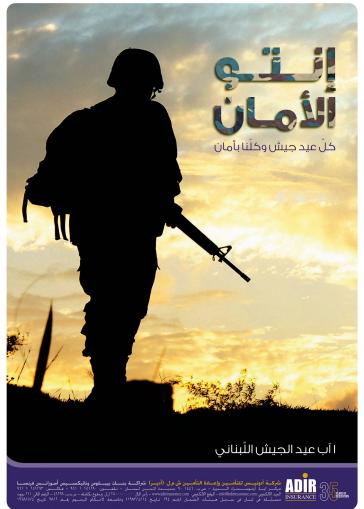






































PAPER AND POP CAN!

TECHNOLOGY CAN BE RECYCLED TOO!



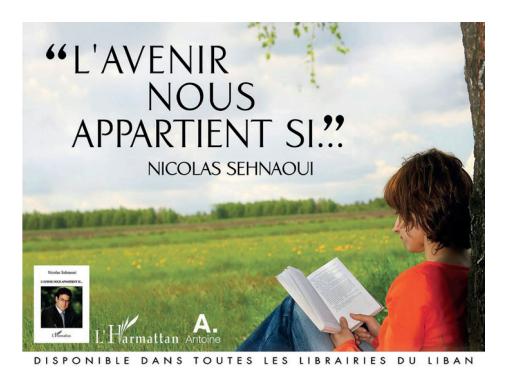


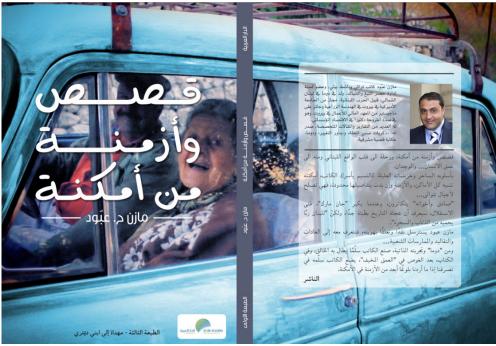


























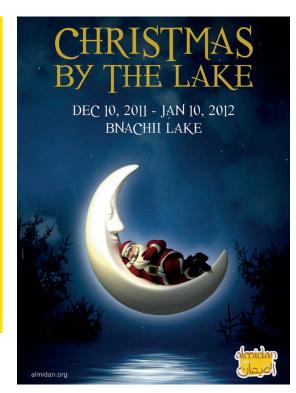












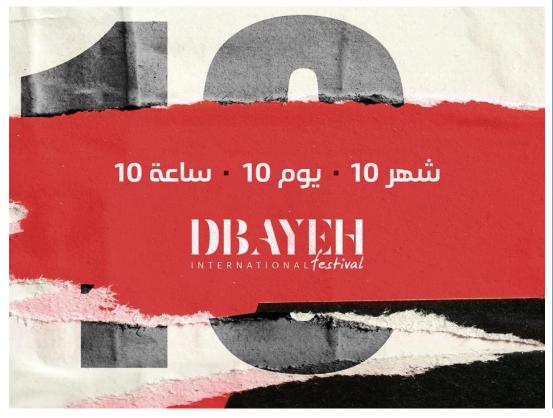








NATIONAL MOURNING 8TH OF SEPTEMBER 2017





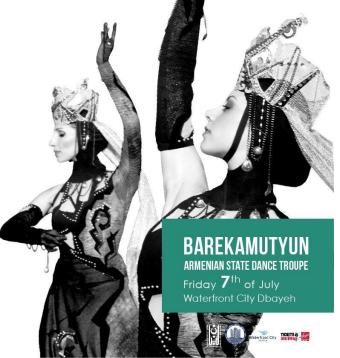
















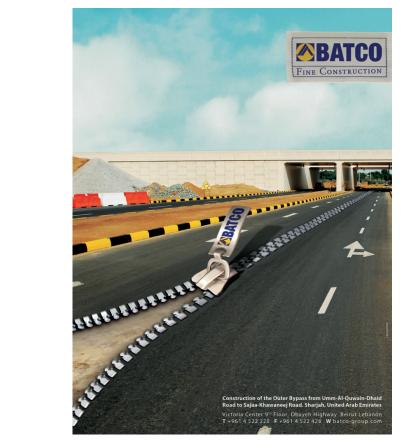


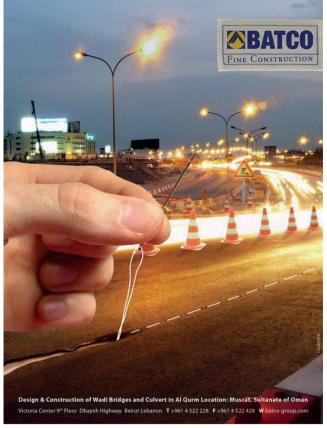










































famefm.com































































VOTE SACRIFICE VOTE CHAMEL ROUKOZ VOTE HONOR VOTE CHAMEL ROUKOZ





VOTE INTEGRITY VOTE CHAMEL ROUKOZ

VOTE LOYALTY VOTE CHAMEL ROUKOZ





لبنان حرزان

فـــــؤاد مخزومئ

لبنان حرزان

فـــــؤاد مخزومئ

100 MAKHZOU

نكافح الفساد

لنستثمر باطمئنان

نحمي بيروت من الفلّتان











لبنان حرزان

والنزاهة مفتاحه

لبنان حرزان

فــــــؤاد مخزومئ O CO CO

لبنان حرزان

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بيروت ترجع

للعدل ميزان





فصح مجيد

كلّ عام وأنتم بخيـر

ف<u></u>واد مخزومئ

يوم المرأة العالمي

فــــؤاد مخزومی























"قطوعات الحسابات منذ العام 1997 لم تحملها بعد "السلحفاة" إلى المجلس النيابي"

#شفافية محاسية



النائب ابراهيم كنعان

يتحدّث عن ملفّات السّاعة والإصلاحات، التوظيف العشوائي، الموازنة والحسابات الماليّة

> مع الإعلامية **أمال الياس سليمان** ضمن برنامج **"مدى الصوت**

> > غداً السِّبت 27 نيسان 019 السِّاعة 10:00 صباحًا

> > > FM 92.9 - 92.5























النائب ابراهيم كنعان ضيف الإعلاميّة مريم العلية مريم العلية ضمن برنامج الضيف سياسي الشيف سياسي الشية 12:30 الشاعة 12:30 بعد الظهر عبر أثير إذاعة عبر أثير إذاعة الشياعة 13:30 بعد النظهر الشاعة 13:30 بعد النظهر الشاعة 13:30 بعد النظهر الشياعة 13:30 بعد النظهر النظهر 13:30 بعد النظهر النظهر 13:30 بعد النظهر 13:30 بع





يتحدّث عن "التقرير النهائي للتوظيف" بالأرقام والمستندات... وخارطة المحاسبة والإصلاح

مباشرةً من المجلس النيابي

الخميس 23 أيّار 2019 السّاعة 12:00 ظهرًا



















🧴 أشهر على تولّي الوزارة

قطاع المياه والصرف الصحى

البدء بتحديث الاستراتيجية الوطنية لقطاء المياه والصرف الصحى

• فتح باب التسوية للآبار غير المرخصة على كافة الأراضي اللبنانية • إفتتاح محطة معالجة الصرف الصحى في زحلة

• إطلاق دراسة لتطوير وتوسيع محطة الصرف الصحي في إيعات

• إطلاق حملة لنزع التعديات على مياه الشفة ومجرى الليطاني

• إطلاق العمل على دراسة وطنية لسلامة المياه

إطلاق العمل على معالجة المياه المبتذلة الناتجة من مخيمات النازدين السوريين بدءًا بالأكثر تلويثاً

• البدء بدراسة على جميع لتحديد التعديات على الأنهر ومجاريّ المياه لتحديد التعديات عليها

. • البدء بالعمل مع Libnor والوزارات المعنية لوضع المعايير لإعادة استعمال المياه المعالجة لريّ الأراضي الزراعية والمساحات الخضراء

🧴 أشهر على تولّي الوزارة



ندی بستانی خوری

🧴 أشهر على تولّي الوزارة

ندی بستانی خوری

قطاع الكهرباء

وسرر المتعند المتعند للميورية. • استقبال طلبات تصنيف الشركات التي ستشارك في المناقصات لبناء معامل البنتاج والتي تعتمد على الشراكة بين القطاغين العام والخاص (PP) بتمويل من القطاع الخاص، واستكمال دفاتر شروط هذه المناقصات • إنجاز وصلة المنصورية وفيطرون على أن تنتهي الأشغال على التوتر العالي في الهرمل وصور في أيلول 2019

-• إطلاق حملة نزع التعديات على الشبكة في كافة المناطق اللبنانية وتنفيذ 23900 محضر ضبط

• تخفيض رسم الإشتراك ما أدّى إلى ارتفاع عدد طلبات المشتركين الجدد إلى 61700

• الموافقة على تركيب العدادات الذكية في جبل لينان الجنوبي وبدء مرحلة تركيب 3400 عداد

 الانتهاء من تركيب 480 عداد ذكي في المحطات الخاصة • تقديم اقتراح تعديلات على قانون تنظيم الكهرباء (2002/462) ليصبح قابلًا للتطبيق



• إنهاء الدراسة مع " الوكالة الدولية للطاقة المتجددة" والتى حددت هدف %30 من الطاقة المتجددة بحلول عام 2030

ندی بستانی خوری

• استكمال كافة مراحل مشاريع إنتاج الكهرباء من طاقة الرياح في منطقة عكار بقدرة 226 ميغاوات وصولاً إلى بدء عملية التنفيذ

يعطيكن الطاقة والعافية

• الدنتهاء من مراجعة عروض إنشاء محطات إنتاج الكهرباء من الطاقة الشمسية (12 محطة بقدرة إجمالية 180 ميغاوات) والتوجه إلى عرض النتائج على مجلس الوزراء ناتا أنها المناتائة على مجلس الوزراء

تحضير مسودة قانون حفظ الطاقة وإرسالها إلى مجلس الوزراء للدراسة



👌 أشهر على تولّي الوزارة

وزيرة الطاقة والمياه







































































































































نحنا ملتزمين









التيّار الوطنيّ الحرّ

الجلوس حسب الوصوك النّباس: رياضي

الضبيّـة – قرب O Ciel إبتداءٌ من السّاعة 18:00



















Mesdames et Messieurs les parlementaires, Chers collègues,

Être sénatrice donc parlementaire de la République française au service de nos compatriotes vivant à l'étranger serait un grand honneur. Servir son pays ne s'improvise pas.

30 ANS D'ENGAGEMENT À VOTRE SERVICE

Engagée et fidèle à ma famille politique depuis près de 30 ans, je n'ai cessé de travailler au RPR, puis à UMP et enfin chez Les Républicains. De Nantes à Paris puis Beyrouth, j'ai acquis une expérience politique : de mes débuts comme déléguée départementale à la jeunesse de Loire Atlantique puis responsable des fédérations jeunes au niveau national à Paris pour être élue depuis 2006 déléguée des Républicains au Liban et en Syrie. Militer toutes ces années à Nantes, Paris et 10 ans à l'étranger symbolise ma fidélité. J'ai organisé au Liban des centaines de réunions politiques et j'anime une des sections les plus importantes de l'étranger.

J'ai eu la chance et l'honneur de commencer ma vie militante auprès du gaulliste Olivier Guichard, je la poursuis aujourd'hui auprès du juge anti-terroriste Alain Marsaud.



Depuis 10 ans, je travaille sur la zone du Moyen-Orient et me déplace sur des zones de guerre et le courage ne me manque pas. A mon sens, nous manquons aujourd'hui de personnalités politiques courageuses qui sont trop souvent soucieuses de leur image ou des retours médiatiques...

C'est la raison pour laquelle, j'ai aussi pris la décision de ne pas être la suppléante du candidat Alain Marsaud pour les Elections Législatives de juin 2017.

Je resteral évidemment à ses côtés, et feral avec mon équipe une campagne rigoureuse. Notre amitié, complicité et amour pour le Liban sont aujourd'hui plus forts, et ensemble, nous formons une équipe au profit de nos compatriotes.

AU SERVICE DE MES COMPATRIOTES

Depuis mon arrivée au Liban, je me suis mise à disposition de la communauté française sur tout le territoire libanais. Elue conseillère consulaire en 2014, j'officialise ces rencontres par une permanence hebdomadaire à Beyrouth et mensuelle en Syrie. Je visite les écoles conventionnées et homologuées avec mon collègue Ghassan Ayoub. J'assiste bien sûr comme vous aux conseils consulaires, conseils d'établissements et conseils de sécurité. Depuis 2011, la France a rompu tout lien diplomatique avec la Syrie. Mes visites auprès de nos compatriotes sont donc ressenties comme un retour de la France, et j'ai alors pris conscience du sens de notre mission d'élue de terrain.

Elue à l'Assemblée des Français de l'Etranger, je travaille étroitement avec tous mes collègues de ma zone Asie Centrale et Moyen Orient.



Notre pays a la chance d'avoir une excellente représentativité à l'étranger et au sein du Parlement, mais paradoxalement, nos compatriotes en métropole, voire nos élus, au mieux nous connaissent mal...au pire nous « collent » une fausse image. Nous sommes loin de l'égalité entre le compatriote de métropole et celui de l'étranger. Je souhaite travailler en vue d'atténuer cette inégalité, tant sur les droits que sur les devoirs. Et j'aurai l'occasion de développer une idée qui me tient à cœur, celle d'allouer le budget de la suppression de la CMU en France au Français de l'Etranger, principalement pour l'Allocation Handicapée.

MON ENGAGEMENT AUPRÈS DES MINORITÉS D'ORIENT

Depuis mon arrivée au Liben, il y a plus de 10 ans, je ressens la « frustration » des minorités et particulièrement celles des Chrétiens d'Orient d'être les perpétuels oubliés voire les « victimes » sur la scène internationale!

J'ai passé Noel à Alep, et ce malgré la fatigue, la dépression et après cinq années de guerre, j'ai pu me rendre compte de l'Espérance et de la soif de Renaître du peuple syrien.

Mon engagement est personnel, mais défendre la présence des minorités dont les Chrétiens en Orient, n'est et ne doit pas être un effet de mode mais un choix et une volonté politique. La France doit retrouver sa place et sa grandeur en Orient, ce qu'elle a perdu...



Comme je m'engage aujourd'hui auprès de mes compatriotes au Liban et en Syrie, **je m'engagerai demain pour** tous les compatriotes vivant à l'étranger.

Riche de mes années militantes, forte de mes expériences de terrain, je veux mettre à profit cette connaissance de l'Orient au Parlement. Cette région compliquée est aujourd'hui au cœur de beaucoup de tensions, et il est important d'avoir des parlementaires avertis au Parlement français.

Travailleuse, courageuse, je prendrai plaisir à vous rencontrer et vous défendre même sur des zones oubliées, car mieux que quiconque, je mesure toute ma mission d'élue mais aussi toute la grandeur de la France quand elle a abandonné les siens depuis plusieurs années...

C'est pourquoi, vous pourrez compter sur moi.

Fidèlement.



✓ /BAbiramia

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AGENCY SELF-PROMOTION



































AGENCY SELF-PROMOTION











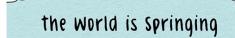


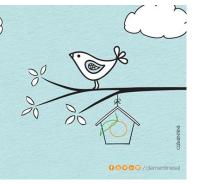










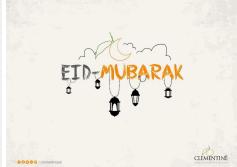














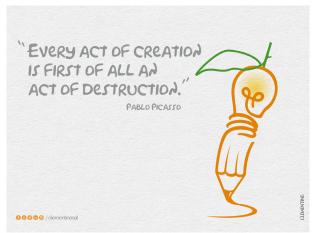




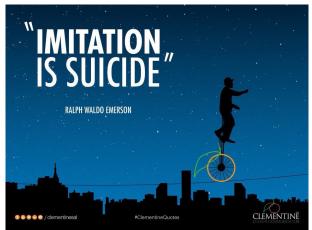




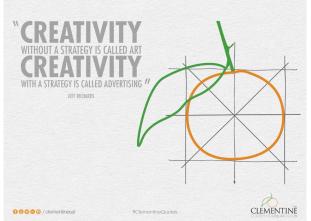






















OTHER DELIVERY ILLUSTRATIONS





















BLUE SOUND





BLUE SOUND





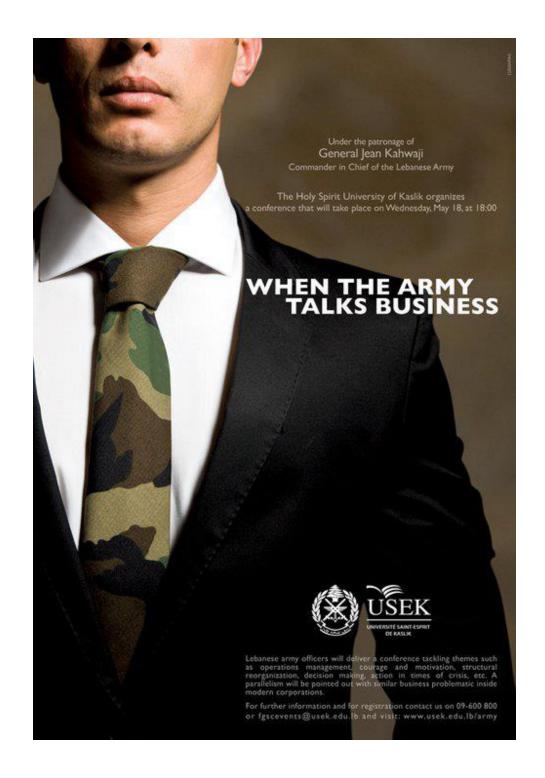






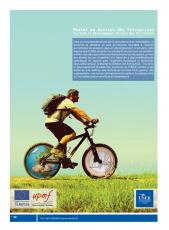




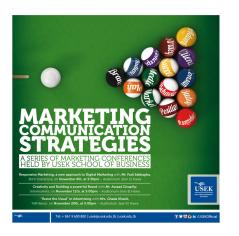












































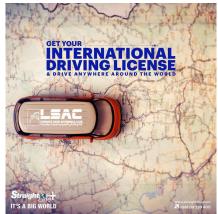


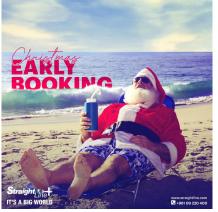












































































































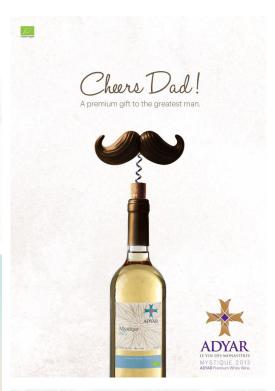














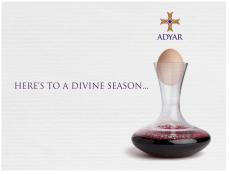


































































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ميلاد مجيد وعام سعيد

على أمل أن تحمل السنة الجديدة مستقبلا واعذا للبنان



































GRAPHIC DESIGN

CLÉMENTINE has provided a large number of BTL implementation such as brochures, stationery, flyers, and newsletters.

















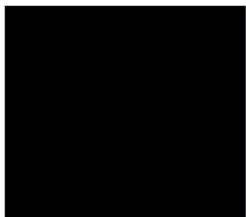






















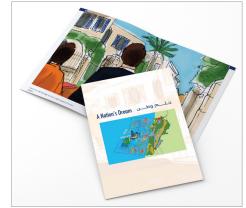


















Client: The Lebanese Ministry of Foreign Affairs and Emigrants – Governmental Entity

Services Provided: Logo Uplift | Tagline Creation | Stationery Design Services Provided: LDE Event and Conference | Logo and Identity Creation | BTL Implementation | Stationery Design | Branding

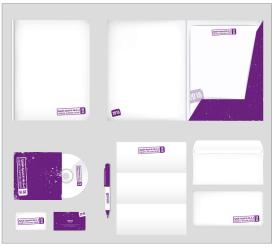
















Client: The Lebanese Ministry of Telecommunications – Governmental Entity

Services Provided: Brochure Design in 3 Languages

Client: The Lebanese Ministry of Energy and Water – Governmental Entity

Services Provided: Logo Uplift | Tagline Creation | "A Nation's Dream" Booklet Illustration and Design



















Client: The Lebanese Ministry of Energy and Water – Governmental Entity

Services Provided: Logo Uplift | Tagline Creation | "A Nation's Dream" Booklet Illustration and Design

Client: The Lebanese Ministry of Education and Higher Education – Governmental Entity

Services Provided: Name Creation | Logo and Identity Creation | BTL Implementation | Stationery Design | Branding





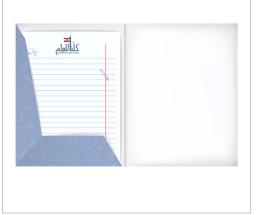














Client: Energy for Lebanon - Lebanese Diaspora Project

Service Provided: Logo Creation | BTL Implementation | Branding

Client: Zerock - Construction and Civil Engineering
Services Provided: Logo Uplift | Stationery | Calendar
Design | BTL Implementation | Brochure Design















Client: BATCO - Construction and Civil Engineering

Services Provided: Logo Uplift | Tagline Creation | Stationery | BTL Implementation

















Client: Nassar Group International (NGI) – Construction Company

Service Provided: Brochure Design





Client: Building Decoration - Interior Finishing Company - Qatar

Service Provided: Logo Design | Tagline Creation | Stationery Design | Brochure Design







Client: Khuyool - M.A.K.S. Partners - Property Development and Investment

Services Provided: Business Card Design | BTL Implementation | Stand Branding

Client: Tilal Bhersaf - Residential Community

Services Provided: Logo Design | BTL Implementation

















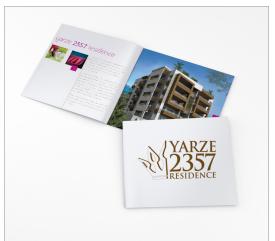
Services Provided: Logo Design | Brochure Design















Client: Faqra 191 - Residential Community

Services Provided: Logo Design | Brochure Design











Client: Les Rives de Laqlouq - Mountain Resort by SAYFCO Holding

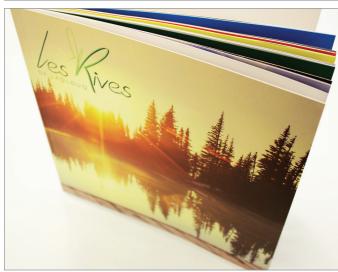
Services Provided: Name Creation | Logo Design | Tagline Creation | BTL Implementation | Brochure Content and Design

















Client: Laqlouq Les Cimes - Mountain Resort

Services Provided: Name Creation | Logo Design | Tagline Creation | Postcard Design | BTL Implementation

Client: Beach 37 – Beach Resort Services Provided: Logo Design Stationery | BTL Implementation











Client: ICA - Morocco Conference

Services Provided: Logo Design | Stationery Design | Catalog Design | BTL Implementation

Client: Interarab Cambist Association (ICA) - Professional Association

Services Provided: Logo Design | Stationery Design















Client: LAVAJET - International Waste Management Company

Services Provided: Logo Uplift | Greeting Cards Designs

Client: The Lebanese Petroleum Administration – Sector Regulator

Services Provided: Logo Design | Stationery Design















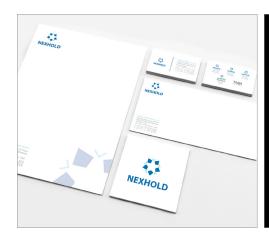
Client: Nexhold

Service Provided: Logo Uplift | Stationery Design | Corporate Brochure Content and Design

Client: France Accréditation – Operator of the French Healthcare Accreditation Abroad Services Provided: Logo Design | Stationery Design | Certificate Design









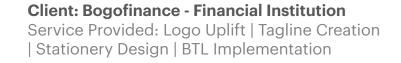






Client: Integrated Health Solutions

Service Provided: Logo Design | Stationery Design













Client: Foundation Mouna Bustros

Service Provided: Brochure Content Editing and Design



Services Provided: "No to Drugs" BTL Implementation











Client: Kafa - Women's Rights Organization

Services Provided: Stationery | BTL Implementation









Client: Le Bar À Vin - Wine Bar

Services Provided: Name Creation | Logo Design | Tagline Creation | Stationery Design | Shop Branding | BTL Implementation











Client: Cave du Monastère St. Jean - Winery

Services Provided: Logo Uplift | Stationery Design | Labeling | BTL Implementation

Client: Ehdeniyat - International Festival

Services Provided: Catalog Design | BTL Implementation

















Client: Cruise with the Stars - Touristic Concept

Services Provided: Logo Design | Tagline Creation | Stationery Design | Brochure Content & Design | BTL Implementation

Client: Batrouniyat – Lebanese Restaurant and Event Venue

Services Provided: Logo Uplift | Stationery | BTL Implementation



















Client: Al Batrouni - Lebanese Restaurant

| Tagline Creation | Menu Creation | Stationery Designs | BTL Implementation

Services Provided: Name Creation | Logo Design





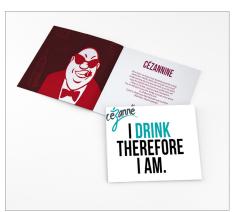




Client: Cézanne - Restaurant

Services Provided: Name Creation | Logo Design | Menu Creation | Stationery Design | Outdoor Branding | BTL Implementation











Client: Cézanne - Restaurant

Services Provided: Name Creation | Logo Design | Menu Creation | Stationery Design | Outdoor Branding | BTL Implementation









Client: Le Kimono - Asian Restaurant

Services Provided: Name Creation | Logo Design | Business Card Design | Greeting Card Design







Client: Gio's Trattoria - Italian Restaurant

| Tagline Creation | Menu Design | Stationery Design BTL Implementation

Services Provided: Name Creation | Logo Design









Client: Tomate Cerise - Fruit and Vegetable Outlet

Design | Shop Branding | BTL Implementation

Services Provided: Name Creation | Logo Design | Stationery











NOW OVEN 1 ST FLOOR

Client: Tomate Cerise - Fruit and Vegetable Outlet

Services Provided: Name Creation | Logo Design | Stationery Design | Shop Branding | BTL Implementation















Client: Jouzourna - Organic Food Products

Services Provided: Logo Design | Tagline Creation | Business Card Design | Packaging

Client: LTEIF (Sarkis Lteif & Sons) – Electrical Household Appliances

Services Provided: Logo Uplift | Stationery Design

















Client: Kougar - Integrated Security Solutions

Services Provided: Name Creation | Logo Design | Tagline Creation | Stationery Design

Client: Wevila - Holding Company















Client: Maisons et Parquets - Home Decor and Accessories

Services Provided: Logo Design | Stationery Design | Shop Branding

Client: Flair - Crystal and Home Decoration Boutique

Services Provided: Name Creation | Logo Design | Tagline Creation | Stationery Design | BTL Implementation



















Client: Drap d'lit - Household Linen Company

Services Provided: Logo Design | Stationery Design

Client: Ratatouille - Culinary Apparel

Services Provided: Name Creation | Logo Design | Tagline Creation | BTL and Online Implementation

















Client: Fame FM - Radio Station

Services Provided: Logo Design | Taglines Creations | BTL Implementation







Service Provided: Logo Uplift







Client: Ziad Boutros - Lebanese Composer

Services Provided: Album Cover Design | Album Catalog Design | CD Label Design

Client: Ajawid - Music Studio















Client: Talos Productions - Production House

Services Provided: Name Creation | Logo Design | Business Card | BTL Implementation

Client: Mazen H. Abboud - Environmental Consultant and Writer Service Provided: Book Cover Designs





مازن ح. عبّود









Client: Cablevision - Cable TV Provider

Services Provided: Logo Uplift | Tagline Creation | Stationery | BTL Implementation

Client: Purple Martin – HR Outsourcing Company Services Provided: Name Creation | Logo Design | Stationery Design | BTL Implementation



















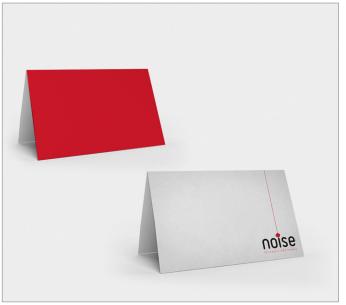
Client: Noise - PR, Events and Marcom Solutions Agency (Sister Company of Clémentine SAL)

Services Provided: Name Creation | Logo Design | Tagline Creation | Stationery Design | Greeting Cards Designs | BTL Implementation











Client: Refresh - Beauty Lounge

Services Provided: Name Creation | Logo Design | Stationery Design | Shop Branding | BTL Implementation













Client: Re-Edith - Image Consultant

Services Provided: Name Creation | Logo Design | Stationery Design











Client: ITFL - Technical Institute

Service Provided: Corporate Brochure Design











Client: Bébés Câlins - Nursery

Services Provided: Name Creation | Logo Design | Tagline Creation | Stationery Design

Client: Tennis World - Tennis Training Facility

Services Provided: Logo Creation | Leaflet Design | BTL Implementation













Client: Activity Square - Pastime and Education Center

Service Provided: Logo Creation | Tagline Creation | Stationery Design | BTL Implementation

Client: Tiresmart - Wheel Parts Agent















Client: Taxi of the Town - Taxi Company

Services Provided: Name Creation | Logo Design | Stationery Design | Car Branding | BTL Implementation











Client: Le Taxi - Taxi Company

Services Provided: Name Creation | Logo Design | Stationery Design | BTL Implementation







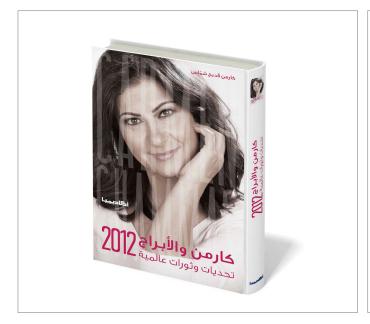


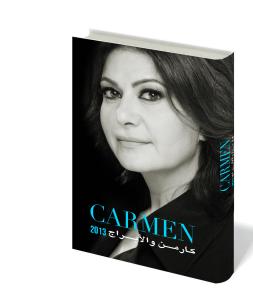






CARMEN CHAMMAS







Client: UMP Liban - Political Party

Services Provided: Logo Creation | Full Electoral Campaign Materials & BTL Implementation

Client: اللقاء المسيحي – Christian Gathering
Services Provided: Logo Creation | Brochure Design | BTL Implementation















Client: Ibrahim Kanaan - Political Figure

Services Provided: Logo Design | Stationery Design | BTL Implementation











Client: General Chamel Roukoz







Client: Patrouille Des Sommets - Liban







Client: Patrouille Shabeb Organization







Client: Patrouille Shabeb Organization













Client: Free Patriotgraphikic Movement - Political Party

Services Provided: Party Logo Uplift | Committees Logo Design

















Client: Youth and Student Affairs Committee of the Free Patriotic Movement - Political Entity

Services Provided: Logo Creation | Declaration of the Student Politics Brochure Design











Client: Free Patriotic Movement - Political Party

Service Provided: Brochure Design | BTL Implementation











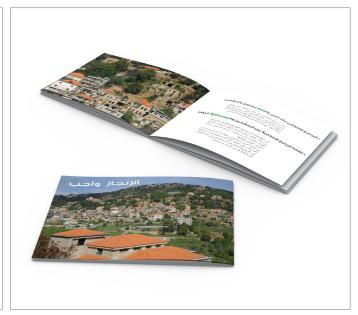
Client: "Al Enjaz Wajeb" - Electoral Program of Minister Elias Bou Saab for Dhour Chweir Municipal Elections

Services Provided: Electoral List Logo design | Tagline Creation | Brochure Design











Client: "Baldati Awwalan" - Electoral List

Services Provided: Name Creation | Logo Design | Tagline Creation | Electoral Program Brochure Design











Client: Free Patriotic Movement

Services Provided: Christmas Card | Convention Booklet









Client: Free Patriotic Movement

Services Provided: Municipilities | National Convention Branding













Client: Scouts d la terre

Services Provided: Logo Design | Various Merchandise Design















Client: Lebanese National Energy

Services Provided: Trophy Design | Name Creation | Logo Design | Booklet Design







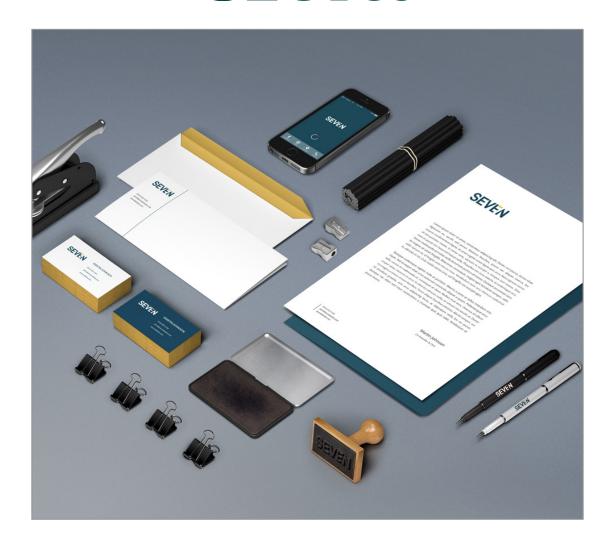








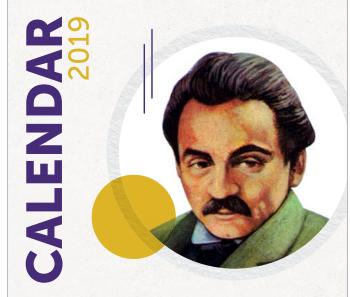
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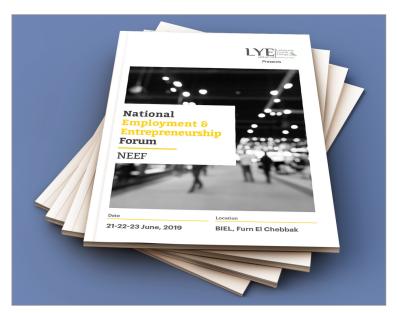




Client: Lebanese Youth Energy

Services Provided: Magzine Cover and Interior













Client: Le Mythe

Services Provided: Admission Card | Bag Design | Le Patricien Branding Identity











































Client: Ministry of National Defense

Services Provided: Weapon License

رخصة حمل سلاح

رسميّة

وزير الدفاع الوطني

سلاح صيد لولبي

وزير الدفاع الوطني



وزير الدفاع الوطني

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CLEMENTINE IN THE PRESS

COPING WITH DIFFICULT TIMES



CEO NOISE, Partner and Managing Direct CLÉMENTINE



















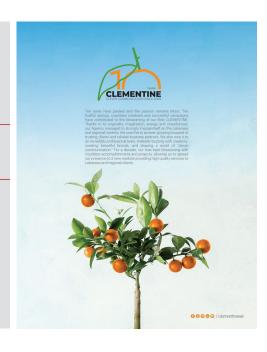




42 profiles

CONTACT

ESTABLISHED 09/0









Graphic Design Services

I Identities Creation and

- Photo Production | BTL

Creation and Production |

Artistic Communication |

Political Communication

No. of Employees: 15

Army | Lebanese Army

No. of Offices/Countries:



Centre Moukarzel, 1st Floor,

Mtayleb Main Road, Metn, Lebanon Tel: +961-4-930110 /4 Services | Audio - Video +961-71-20 20 82

Fax: +961-4-930110 info@clementine-lb.com Website:

www.clementine-lb.com [/ TVClementine T / Clementinesocial

Founded in 09/09/2009 Headquarters: Lebanon Services Offered: Advertising Full Services

Mrs. Julia Boutros | Batrouniyat | Al Batrouni Jezzine Municipality | Restaurant | Zerock Construction | NGI (Nassar

Câlins École Maternelle | France Accréditations | Free Patriotic Movement (FPM) | Sports and Youth Parliamentary Commission | Money and Budget Parliamentary Commission | Purple Martin SAL - HR Outsourcing | Kougar - Integrated Security

Librairie Madi | Lebanese

Clients' list (only local key clients): Lebanese Republic | Ministry Haddad - Professional of Energy and Water |

Solutions | Re-Edith -Image Consultant | Michael Athlete | Refresh Beauty Sukleen SAL | Lebanese Lounge | Sawt El Mada |

Rangers Regiment | YASA | Olympic Committee |

Jezzine Municipalities Union Group International) | Bébés Major wins in 2013/14: SAYFCO Holding (for its

newest project "Les Rives de Lagloug") | Sodamco-Weber (Member of Leading French Saint-Gobain Group) | Fame FM 99,9 | BogoFinance | Blue Sound SAL | Institut Français du Liban (Former French Cultural Center, depending of the French Embassy in Lebanon) | Activity Square | Tiresman I Association des 3 Ponts | Cruise with the Stars Lebanese Republic -Ministry of Foreign Affairs and Emigrants













sava mer 🔇















Flie RWARY



HQ: Lebanon

Services: Advertising Pall Services | Creation and
Strategy| Creptic Design Services | Identities Creation
and Management | Media Services | Audio - Video - Photo
Production | BTL Creation and Production | Artistic
Communication | Political Communication | Services | Social

Employees: 14
Annual Billings / Revenues for 2016 (Lebanon/
Network): Undisclosed

CLIENTS LIST (LOCAL & INTERNATIONAL)

MAJOR WINS IN 2015/16:



> COVER STORY

THE LOCAL AD INDUSTRY SCREAMS FOR CHANGE



Georges Najm, partner and director of advertising agency Clémentine and sister company Noise PR, talks to ArabAd, in an exclusive face-to-face interview, about the critical concerns he has related to the shameful state the ad industry is currently in. He also provides solid reason: why that is so and makes realistic suggestions on how to

decorated with rows of model airplanes number of factors chief among them industry has not experienced growth and helicopters. Naim a meticulously with vigor right into the matter saving.

Without being asked to explain and before hurling into why that is the case, he took a deep breath as if trying to restrain himself from bursting out and said. "In the seventies, eighties, and agencies, media specialists, and production houses were the 'lords' of the regional

Taking a moment to compose himself, he continued in a significantlylower tone as if in mourning, "We, since then, have diverged from that reality and

26 ARABAD October 2016

is the economic and political situation in years. On the contrary, it has forced him to take on responsibilities that previously would never have been that when the economy suffers, so do his charge. "Today I find myself wearing two hats, one of a businessman and the other of an ad man," he said.

and communication expenses. There is Oranic Co - 6-1

headed straight to hell. "It is a fact

when there is a course correction. This. no longer is the case," he said with a mournful tone.

The problem is further compounded.

when considering the lack of creativity. which has sadly become commonplace, if not the standard. With grave disgust, Najm asked, "Why, would a client,

Following up that question with an answer, he communicated two significant points related to quality, which in the past ten years has been thwarted due to the emergence of non accredited 'educational institutions' affording the underprivileged a degree in just about anything.

fifty CVs none of which fit the bill. This ever used to happen," he said with an expression of a man going insane.

nothing we can do in this matter. What Hesitating for a second, he smiled modifying the fact of the fact This kind of operation, if one

Lebanese take great pride in. "How are these agencies different from the hundreds insanely nowerful, unhelievably effective in the repair of 'ALL kinds of cars?" Najm of 'dinosaur mentalities' and a superficie asked with a dumbfounded look.

While most, if not all agree, that drastic measures need to be taken to remains, limited," he said moving his head from side to side. Lack of professionalism when it rectify the state of the communication industry, attemnts at drafting laws comes to local media 'actors' or as thes to that effect have proven, futile. However, Najm remarks, there are like to call themselves, 'representative is yet an additional hurdle in need of plenty of options to consider and lecisions to be made that could benefit While everyone is expanding their

"For us to achieve any meaningful media organisations have taken an growth, we need to alter the way u unprecedented step in that direction view the industry. For one, the 'me-first' mentality needs to be removed from

the equation as that is tremendously you now have the option to hand a brief to detrimental in every respect," he said with a TV station who in turn will produce and

In regressing to a 'do-it-all' mentality as the only means to stay afloat, the roles of various media institutions, which were clearly defined have now almost blurred entirely.

COVER STORY <

way considering that the days whe

clients would shell-out hundreds of thousands of dollars on a 30-second T

"The tools at our disposal today are

and exceptionally-affordable. Yet because

understanding of these, their deploymen

tacking complex problems. Brands will continue to communicate but will shift the way they do so and Lebanese media and advertising agencies need to group this reality to effectively service the brands they have rather than fall prey for more," Najm concluded as he rose and turned his gaze to admire the beauty of the setting sun. J.H.

October 2016 ARABAD 27



OUR OFFICES











































RATE CARD

1. NAMING AND VISUAL IDENTITY CREATION

		1
A. NAMING • Simple name creation, without visual development		\$ 3,500
Tagline creation	Tagline creation	
Both name and slogan	Both name and slogan creation	
B.VISUAL IDENTITY CREA	TION	
• Logo creation without	Logo creation without applications	
• Logo applications crea	tion, including:	
- Business cards - Letterheads - Envelops - Invitation cards - Uniforms - Stickers - Mail signatures - CD covers - Notepads - Placemats - Desk pads - Match boxes - Napkins	 Bags Gift wraps Vehicles branding Pens Receipts, invoices, business letters Key chains T-shirts CD covers Flags Mugs Badges Etc. 	\$4,000
Both logo creation and	Both logo creation and applications	
• Graphic guidelines de	velopment	\$7,000



2. PRINT CAMPAIGN CONCEPT AND ADAPTATIONS

General concept creation (Master Concept)	\$ 6,000
Adaptation of the concept to a full print campaign	\$1,000 per visual

3. AUDIOVISUAL CAMPAIGN CONCEPT AND ADAPTATIONS

Master Concept creation	\$ 7,500
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4. GLOBAL CAMPAIGN CONCEPT AND ADAPTATIONS

Creation of the Master Concept of the print campaign and the Master Concept of the audiovisual campaign	\$10,000
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5. CREATION AND GRAPHIC DESIGN

• Layout of:	
BrochureFlyerNewsletterPowerPoint presentationEtc.	\$500 per page
Artwork and finalization	\$ 110 per page

6. COPYWRITING

Content creation	\$ 400 per average A4 page
Proofreading and editing	\$200 per average A4 page

7. FINALIZATION

Master artwork	\$750 per average A4 page
 Artwork finalization and pricing supervision 	\$200 per page / image / file



ADVERTISING & SOCIAL MEDIA SERVICES RETAINER FEES FORMULA

- The Agency Retainer Fees vary between **3,500 USD** and **12,000 USD** VAT excluded per month, depending on the scope of services covered, the frequency and volume of the client's requests, as well as the human capital size dedicated to the account in question. The agency services to the retained clients cover a very wide array of full and 360 degrees communications services including consultancy, concept creations, campaigns full management, adaptations and IMC implementations, art direction services, graphic design services, copywriting and editorial services, campaigns management, productions supervision and execution (including audio, radio, video, photo and print), as well as media planning and effective buying operations. The Agency can handle, in addition to those listed creative services, social media platforms creations and management and all other types of digital operations (Google ads, Facebook, Twitter, Instagram, etc.)
- The exact retained fees figures have to be confirmed in detailed quotations, following a briefing session with each client and a preliminary analysis of the requests, made on an annual projection basis.
- The above figures exclude all kind of productions noting that:
 - Print productions are subject to 7,5% Agency Fees.
 - Audio-Visual productions are subject to 15% mark-ups.
 - Traditional Media Bookings are subject to 5% Agency Fees.
 - Social Media Sponsoring ops are subject to 12% Agency Fees.
 - 11% VAT is applied on all agency billings with no exceptions.



10 REASONS TO DO BUSINESS WITH US

- A proven highly successful delivery.
- A highly professional, creative, dynamic, and performing team.
- A solid professional track in the fields of communication and advertising.
- A unique know-how of different fields and their specific communications methods.
- A one-stop-shop in which ideas are conceived, produced, booked, and aired.
- A unique sense of creating beautiful communications that push people to react, dream, laugh, and love.
- A firm audacity to deliver daring concepts and air them.
- A very ethical business approach.
- A very considerate client relation approach.
- A high sense of excellence in each and every product the agency delivers.



AGENCY MANAGEMENT

MANAGEMENT



CLAUDINE AOUN ROUKOZ FOUNDER & CEO

Claudine Aoun is a Lebanese entrepreneur and a senior communications expert who has been engaged since more than 20 years in political advocacy, media, entrepreneurship, as well as environmental and women's rights activism over the last twenty years. Mrs. Aoun holds a Master's degree and a BA in Cinematographic and Audio-Visual Studies from the Sorbonne University in Paris, which has enabled her to take on a multi-layered career path. She also acts as a Special Assistant to the President of the Lebanese Republic H.E. General Michel Aoun since his election in 2016, where she is in charge of numerous files including cultural and environmental affairs. She is also renown for having led and managed numerous initiatives and events for the Lebanese protection law, education and awareness actions, special needs inclusion initiatives, etc. She was appointed as President of the National Commission for Lebanese Women (NCLW) in 2017, where she works on empowering Lebanese women, protecting their rights, as well as ensuring their effective participation in society. At NCLW, she initiated as well a considerable number of important actions and plans including the adoption by the Lebanese government of UN resolution 1325 on Women, Peace and Security; drugs prevention actions and laws, gender equality advocacy, etc. She is a member of the Party Constitution Board of the Free Patriotic Movement (FPM), acting from 2005 until 2009 as a Senior Political Consultant and Cabinet Director for President General Michel Aoun. Mrs. Aoun is also an environmental activist, working on several important matters including the protection of migratory birds as well as preserving the environment and ensuring its cleanliness. She is the founder and CEO of Clémentine SAL, a fast-growing communications agency that meets the needs of more than 100 companies and accounts in Lebanon and the MENA region. Her agency has also two branches in Armenia and Tunisia. She was as well a Forbes Lebanon 100 awardee in 2017. She is married to Member of Parliament General Chamel Roukoz and is mother to five children: Joseph, Michèle, Emma, Jad, and Imad. Aside from her work, Claudine is a dedicated swimmer, a professional hiker (having won the prestigious Lebanese Army Rangers Regiment "Barracks to Barracks" and "Raid des cèdres" races three times), as well as a cinema, reading, photography, and cuisine enthusiast.

MANAGEMENT



GEORGES NAJM
MBA, MS MARKETING
PARTNER - MANAGING DIRECTOR

Georges Naim is a Lebanese Entrepreneur and Senior Communication Advisor. He is the Founder & CEO of Noise PR Firm, Cofounder, Partner and Managing Director of Clémentine Advertising Agency, Chairman and CEO of DEEPS Energy & Petroleum Services, Partner & Member of the Board of Grey Matter Financial Advisory Firm, in addition to being a Marketing Communications University Lecturer. Najm led Clémentine and Noise to a steady growth since their inception, in 2009 and 2013 respectively. Drawing on over 20 years of extensive experience in communication, he successfully managed a significant number of accounts covering advertising and PR clients, spearheading large scale events, while providing consultancy to a top-tier group of entities from various industries. Thanks to a strong background in advocacy and public opinion forming, Naim has been advising numerous top-brass political actors and decision makers, providing them with strategic consulting on major public affairs issues. He benefits from an in-depth knowledge and experience covering the main fields of the marcom industry such as advertising, brands management, media planning, production, public relations, events, lobbying, public affairs, copywriting, and political communications. In addition to Lebanon, Najm led countless communications operations in numerous countries including France, Russia, Egypt, the GCC countries (mainly KSA, Qatar, Bahrein, UAE), Turkey, China, and Cyprus. In 2019, he started an international expansion plan founding Clémentine in Yerevan, a full communications agency with the aim of catering for the Armenian and other markets in the region. Furthermore, he led an expansion to Tunisia where he established Clémentine to cater for the Tunisian market and the Maghreb region. In 2018, and in partnership with top-notch international veterans in the field, he founded DEEPS Energy & Petroleum Services, where he acts as Chairman and CEO. Specialized in oil and gas services, the platform aims to servicing companies that will be operating offshore the Lebanese coasts. Najm has previously held key positions for a 7-year period at the Ecole Supérieure des Affaires (ESA-Beirut), a French School of Business run by the Paris Chamber of Commerce and Industry, and associated pole to ESCP Europe Business School. As Head of Communication and PR, Najm led numerous events for this prestigious French institution, as well as pivotal communications projects and campaigns. In 2002, he served in the Lebanese Armed Forces as a Lieutenant and an operations officer in the Lebanese Army central command (J3). Najm is also an instructor at USEK School of Business, where he delivers 5 courses in Marketing: Media Planning and Advertising for BA students, Brands' Strategies and Communications for MBA students, in addition to Digital Media Planning and Brands' Digital Communication Strategies to students of EMBA / MS Digital Management in collaboration with ESCA Business School (France). Najm is also a post-MBA lecturer, and has conducted numerous conferences in key regional events and institutions including a branding conference in Tehran (with more than 500 CEOs gathered) and the prestigious Dubai Business Internship program (DBI). He holds an MBA from the Ecole Supérieure des Affaires (ESA-Beirut), a Specialized Masters in Marketing Communications from ESCP Europe (Paris, France), and a BA in Corporate Finance from Beirut Saint Joseph University (USJ). His professional thesis in communications, supervised by ESCP Professor Benoît Heilbrunn, was dedicated to the study of the uses and advantages of fine arts integration to corporate communications. He is an avid enthusiast of geopolitics, history, military affairs, espionage, aviation, cinema, Cuban cigars, wines, and especially music through piano, composition, and orchestra conduction. He masters Arabic, French, and English perfectly, and possesses good command of Spanish and beginners' knowledge of Chinese. He is 41, married, and father of two children.



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